Why Partner with Inflectra?

Inflectra: Powering GenAI-Driven Software Development on AWS

Inflectra's mission is to make agile development AI-enabled and auditable. With SpiraPlan® and Rapise® at the core, Inflectra is the leading enterprise platform for managing requirements, QA, and test automation—now enhanced by GenAI capabilities via AWS. Inflectra helps organizations build faster, safer, and smarter software while driving significant AWS consumption.

Inflectra is a trusted AWS ISV Partner, headquartered in Washington, D.C., with global customers across multiple regulated industries including finance, healthcare, and government.

Why Work with Inflectra

- AWS SaaS Co-Sell Benefit (SCB) and ISV Accelerate (ISVA) incentive eligible
- Available through AWS Marketplace, including "Buy with AWS" and MPPOs
- Drives significant AWS drag ($0.85–$1.10 per $1 spent on Inflectra)
- Pulls AWS services including Bedrock, Nova, SageMaker, EC2, Lambda, S3, EBS, VPC, CloudWatch, CodeBuild, DeviceFarm, ECS, EKS and more.
- Easy to Onboard SaaS solution that launches Greenfield, GCP and Azure customers into the AWS ecosystem, including GenAI with Amazon Bedrock
- Significant footprint in Enterprise IT, EMEA, APAC, Canada and LATAM.

Get Started with Inflectra Solutions on AWS

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Qualified Software

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PARTNER

- AWS Marketplace Seller
- DevOps Software Competency
- Education Software Competency
- Government Software Competency
- Generative AI Software Competency
- Life Sciences Software Competency
- Energy & Utilities Software Competency

Crush Your Quota with Inflectra

- Capitalize on our land and expand SaaS model.

- Use Inflectra as a point of entry on Greenfield, Enterprise, and Azure accounts

- Target deals: **$50K–$400K,** with sales cycle: **1–2 months**

- Obtain 15-30% AWS ARR on each deal with expansion options

- Meet goals for ISV workload migration, Amazon Bedrock, Amazon Nova and MPPOs

- Works best for: **Enterprise Agile & QA, Regulated DevOps, AI-Powered Testing Workflows**

Discovery Questions & Better Together

Q1: Is your customer using GenAI for QA, documentation, or developer productivity?

Inflectra Offers Built-In Generative AI with Amazon Bedrock & Nova

- *Example Use Case:* Auto-generate test cases, risks and BDD scenarios from requirements and backlog items using Amazon Bedrock inside SpiraPlan

- **Dynamic GenAI Layer**: Enables real-time test and compliance document generation without performance impact, full support for data privacy and residency

- **Multi-Project AI Workflows**: Support for multi-tenant architectures via role-based access and workspaces for products, programs and portfolios.

Q2: Is your customer overwhelmed with regression test cycles or test data generation?

Inflectra Integrates with Amazon Bedrock for Automated Test Script Generation

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- ***Example Use Case:*** Use Rapise from Inflectra to generate complex automated testing frameworks from natural language prompts and manual test cases. Augment with synthetic test data generated by Amazon Nova running on Bedrock.

- **AI Test Optimization**: Reduces test execution time while improving defect coverage

- **Data Scaling**: Built for test sets of 15K+ cases, with seamless integration via Amazon API Gateway, Lambda and Bedrock

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Q3: Does your customer need fast onboarding or POCs for DevOps GenAI use cases?

Inflectra Offers the Fastest Time to Value for GenAI-Driven QA and Agile DevOps

- ***Example Use Case:*** Teams use Inflectra with Amazon Bedrock to enable natural language autonomous testing and test planning in under 30 minutes

- **No Infrastructure Overhead**: Fully managed AWS Marketplace SaaS or customer-hosted on AWS EC2/EKS with minimal setup

- **One-Click GenAI Integration**: Direct access to GenAI functionality leveraging best of breed Amazon Bedrock models from within Inflectra's UI, including Amazon Nova.

Enterprise-Ready and Secure

- SOC2 Type II, GDPR-ready, HIPAA-compliant, full data residency support
- Role-Based Access, Enterprise SSO, MFA, and data encryption in transit and at rest
- Designed for regulated industries and security-first customers, available in six AWS regions (USA, EU, Australia, Singapore, India), expandable to other regions on demand.

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Make AI Development Easy for Agile and QA with Inflectra on AWS

- **Fully-managed GenAI-enhanced QA & Agile platform** with integrations for Amazon Bedrock, Nova, CodeBuild, Device Farm and other AWS ISV partners.

- **Fast time-to-value** with ready-to-use templates and API connectors

- **Secure by design**, built for compliance and security conscious teams

Trusted by Global Engineering and QA Leaders

"The new Generative AI enhanced versions of the Inflectra product suite have yielded a 30-40% productivity uplift on both the manual test case creation and the automation scripts development (over the previous methods)." — QA Director, Philippines Land Registry

"Inflectra's built-in GenAI helped us drastically reduce test case authoring time while keeping compliance in check. With Amazon Bedrock and Q Developer integration, we gained a whole new level of insight across teams." — QA Director, Leading Financial Services Firm

"SpiraTeam has given Edetek a central place to manage all of our product artifacts including requirements, test cases and risks. The new GenAI functionality has allowed us to reduce the time taken to write our test cases and identify project risks by 20-30%" — CIO, Edetek

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Inflectra Summary to Share with Your Customer

Subject: Accelerate GenAI-Driven Agile & QA with Inflectra on AWS

Hi,

If you're looking to boost testing productivity, simplify Agile project management, or build AI-enabled QA workflows, **Inflectra** offers a fully managed SaaS platform, running on AWS, with seamless integration into additional AWS AI/ML services like Amazon Bedrock and Nova.

- **Fast Time to Value** – Launch POCs in minutes, scale enterprise-wide
- **High-Quality Results** – Inflectra blends traditional QA with GenAI-powered insights
- **Secure and Scalable** – SOC2, HIPAA, PCI-DSS with robust governance controls

Let's schedule a short call to walk through your use cases and explore how this fits your AWS strategy.

Best,
 [Your Name]
 Partner Sales Manager, AWS

Want to Learn More?

Explore how Inflectra's platform enhances GenAI productivity, traceability, and compliance across Agile & QA teams and organizations:

- [AI-Driven DevOps: Quality and Compliance with Inflectra and Amazon Bedrock](#)
- [Inflectra AWS Partner Hub for AWS Sellers](#)
- [Inflectra on the AWS Howdy Partner Show (webinar)](#)

Contact us with questions or to schedule a demo: jessica.moore@inflectra.com

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